



PEORIA UNIFIED SCHOOL DISTRICT #11

Anna Romero, Lead Senior Buyer
Procurement and Distribution Services

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October 1, 2019

DETERMINATION FOR PRICE INCREASE

Bid #67-6310-01-01 Educational Recreational Field Trips

The District has received requests for price increase for field trip admissions from the following vendor:

- **Desert Botanical Garden**
 - Self Guided Field Trips – Increased to \$9.00/per person.
 - Butterfly Pavilion - \$3.00/per person
 - Base Price Rate - \$6.50/per person (remains the same)

The Peoria Unified School District finds the increase to be reasonable and comparable with other awarded vendors. The District is granting the price increases as noted on the renewal contract Bid 67-6310-01-01 for Educational and Recreation Field Trips for the 2018-19 school year.

Thank you.

Sincerely,

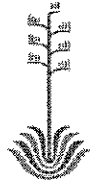
A handwritten signature in cursive script that reads "A. Romero".

Anna Romero, Lead Senior Buyer
Procurement and Distribution Services

Desert Botanical Garden
1201 N. Galvin Parkway
Phoenix, AZ 85008

October 1, 2019

Lisa A Dixon
Peoria Unified School District #11
6330 W. Thunderbird Rd.
Glendale, AZ 85306



DESERT
BOTANICAL
garden

Dear Ms. Dixon:

This letter is to amend our contract #67-6310-01-01 with the most accurate pricing for our field trips. Effective October 1, 2016, the prices of self-guided field trips at the Desert Botanical Garden increased to \$9.00 per person. At the same time, add-on admission to the Butterfly Pavilion for guided field trips increased to \$3.00 per person. Our base rate of \$6.50 per person for guided field trips has not changed.

Enclosed is a digital flyer for our guided field trips with the correct pricing, as well as a screenshot from our website. The prices for guided and self-guided field trips can also be viewed at <https://dbg.org/learn/schools-and-teachers/>.

Regards,

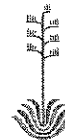
Celina Coleman
Program Director, Children's Education
ccoleman@dbg.org
480-481-2066

SONORAN DESERT ADVENTURE GUIDED FIELD TRIPS

WHERE *learning* COMES *alive*

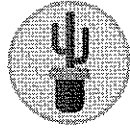


Garden field trips engage students with fun, hands-on, inquiry-based learning experiences to help them enjoy the Sonoran Desert and care about it. All field trips are aligned to Arizona State standards to help you enhance student learning. To learn more, visit dbg.org/fieldtrips.



**DESERT
BOTANICAL**
garden

1201 N. Galvin Parkway
Phoenix, AZ 85008
480.941.1225 | dbg.org



BIOMIMICRY

NATURE AS A PROBLEM SOLVER

Grades 3-8* | Inspired by nature, students design, build and test their creative solutions to solve human problems.



DESERT DETECTIVES

LIFECYCLES Grade 1*

Students investigate the life cycles of Sonoran Desert plants and animals-including insects.

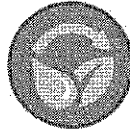


DESERT DINING

FOOD WEBS AND ORGANISM

INTERACTIONS Grade 2*

Students examine interconnections between living things as they uncover Food Webs found in the Sonoran Desert.



THE SECRETS OF DESERT PLANTS

PLANT PARTS & ADAPTATIONS Grade 3*

Students explore plant parts and functions while uncovering the amazing ways that plants have adapted to the desert environment.

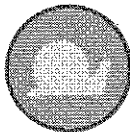


ARIZONA PLANTS & PEOPLE

RELATIONSHIPS BETWEEN PEOPLE &

PLANTS Grades 4 and Up*

Students explore how people, then and now, rely on plants to meet their basic needs.



WILD DESIGNS

EXPLORING ELEMENTS OF ART IN NATURE

Grades K-8* | Students investigate lines, shapes, colors, textures and patterns to create nature-inspired art while experiencing the Garden's newest art exhibition, **Wild Rising by Cracking Art** - an installation of more than 1,000 animal sculptures made from colorful recyclable plastic.



add-on BUTTERFLY PAVILION

Customize any of the above field trips by adding a visit to our Butterfly Pavilion when available. See website for details. \$3 per participant.

\$6.50 per participant
Inquire about Title I Scholarships

For more information, visit abg.org/fieldtrips

*Student grade levels based on
Arizona's Academic Standards for English Language Arts*

The Garden offers professional development opportunities, appreciation events, and more.

This self-paced experience encourages students to experience the Garden on their own with teachers and chaperones as their guides. These field trips are available to students of all grade levels, professional educators, and children's education and community groups.

Tickets - \$9.00

Garden field trips engage students with fun, hands-on, inquiry-based learning experiences to help them enjoy and care about the Sonoran Desert. All field trips are aligned to Arizona state standards to enhance student learning. Available Oct. 22, 2019 - May 8, 2020.

Tickets - \$6.50

Grant funding may be available for Title I schools.

GUIDED FIELD TRIP OPTIONS

*Suggested grade levels based on standards addressed during field trip

WILD DESIGNS

EXPLORING ELEMENTS OF ART IN NATURE

*Grades K - 8
90 minutes for Kindergarten
2 hours for Grades 1 - 8

Students investigate lines, shapes, colors, textures and patterns to create nature-inspired art while experiencing the Garden's newest art exhibition, Wild Rising by Cracking Art- an installation of more than 1,000 animal sculptures made from colorful recyclable plastic.

DESERT DETECTIVES

LIFE CYCLES

*Grade 1
2 hours

Students investigate the life cycles of Sonoran Desert plants and animals - including insects.

DESERT DINING

FOOD-WEBS AND ORGANISM INTERACTIONS

*Grade 1 - 3
2 hours

Students examine interconnections between living things, as they uncover food-webs found in the Sonoran Desert.

THE SECRETS OF DESERT PLANTS

PLANT PARTS & ADAPTATIONS

*Grade 3
2 hours

Students explore plant parts and functions, while discovering the amazing ways plants have adapted to the desert environment.

ARIZONA PLANTS AND PEOPLE

RELATIONSHIPS BETWEEN PEOPLE & PLANTS

*Grade 3+
2 hours

Students explore how people, then and now, rely on plants to meet their basic needs.

BIOMIMICRY

NATURE AS A PROBLEM SOLVER

*Grades 3 - 8
2 hours, 15 minutes

Inspired by nature, student design, build and test their creative solutions to solve human problems.

ADD-ON: BUTTERFLY PAVILION

Customize any of the above field trips by adding a visit to our Butterfly Pavilion. \$3 per participant. Available Mar. 3 - May 6, 2020.

READY TO REGISTER?

Click the \$6.50 star or contact our team if you have questions.